



Health Services
LOS ANGELES COUNTY

Los Angeles County
Board of Supervisors

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First District

Yvonne B. Burke
Second District

Zev Yaroslavsky
Third District

Don Knabe
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Fifth District

Bruce A. Chernof, MD
Director and Chief Medical Officer

John R. Cochran III
Chief Deputy Director

William Loos, MD
Acting Senior Medical Officer

313 N. Figueroa Street, Suite 912
Los Angeles, CA 90012

Tel: (213) 240-8101
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*To improve health
through leadership,
service and education*



www.ladhs.org

July 27, 2006

The Honorable Board of Supervisors
County of Los Angeles
383 Kenneth Hahn Hall of Administration
Los Angeles, CA 90012

Dear Supervisors,

**REQUEST FOR APPROVAL TO AUTHORIZE THE COUNTY
PURCHASING AGENT TO ISSUE A PURCHASE ORDER WITH
CBORD GROUP, INC., FOR THE PROVISION OF SECURITY
ENHANCEMENT EQUIPMENT AND INSTALLATION SERVICES AT
MARTIN LUTHER KING, JR./DREW MEDICAL CENTER, AND
HARBOR-UCLA MEDICAL CENTER
(All Districts) (3 Votes)**

IT IS RECOMMENDED THAT YOUR BOARD:

Authorize the County Purchasing Agent to issue a purchase order to CBORD Group, Inc., for security enhancement equipment and installation services at Martin Luther King, Jr./Drew Medical Center, and Harbor-UCLA Medical Center, in the amount of \$658,571.

PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION

Homeland Security funding has been awarded to provide target hardening of critical infrastructure. This funding will be utilized to expand the existing card reader security systems at Harbor-UCLA Medical Center and Martin Luther King, Jr./Drew Medical Center. Board approval of this recommended action will allow for purchase of security card reader equipment, and labor for installation and cabling. This security equipment will control access into the hospital and emergency treatment areas and comply with security recommendations for Harbor-UCLA Medical Center and Martin Luther King, Jr./Drew Medical Center made by the Office of Public Safety, Department of Human Resources.

Although the acquisition of the equipment is within the statutory authority of the County Purchasing Agent, the installation services associated with the procurement will exceed the Purchasing Agent's authority and, therefore, requires Board approval to proceed.

FISCAL IMPACT/FINANCING

The total estimated cost of this purchase order will not exceed \$658,571. The purchase cost for Harbor-UCLA Medical Center totals \$503,571 and the purchase cost for Martin Luther King, Jr./Drew Medical Center totals \$155,000. Homeland Security funding has been awarded for 100% of the total cost. There are no matching fund requirements.



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Funding is included in the Department's Fiscal Year 2006-07 Board Adopted Budget.

FACTS AND PROVISIONAL/LEGAL REQUIREMENTS

The Governor's Office of Homeland Security through the Department of Homeland Security has provided the Los Angeles County Operational Area with specific guidelines that detail the activities and expenditures that are allowable for the use of awarded funds.

Homeland Security funding has been awarded to provide target hardening of critical infrastructure. The four County hospitals with emergency services were identified as critical infrastructure within the healthcare system. Each facility along with the Office of Public Safety (OPS) evaluated the security needs and most cost effective means of achieving these security enhancements within the constraints of the allocated funding. For LAC+USC Medical Center, hospital management and OPS determined that with the replacement facility in process and limited funding, it would not be cost effective to upgrade the security systems at the existing facility. The security enhancement project at Olive View-UCLA Medical Center is in process under the purchasing agent's authority and a purchase order will be issued through the Internal Services Department. This purchase involves another vendor as Olive View-UCLA Medical Center does not currently utilize the CBORD Group products. This Board letter addresses the purchases for Harbor-UCLA Medical Center and Martin Luther King Jr./Drew Medical Center, as they both utilize the CBORD Group products and by upgrading the system at each facility, security will be enhanced.

Applicable provisions of State statute and the County Charter give the Purchasing Agent the exclusive authority and responsibility to purchase all furnishings, materials, supplies, fixtures, equipment, and all other personal property required by County departments. However, the cost of the installation services associated with this procurement exceeds the Purchasing Agent's authority for "services," and requires Board approval to proceed with the acquisition process.

Based on the critical need to increase security and spend Homeland Security Grant funds within the performance period, the Department of Health Services is requesting Board approval to authorize a purchase order with the CBORD Group, Inc. The County's standard terms and conditions will be issued under the purchase order. Labor services and new equipment will integrate existing proprietary systems and expand the card reader security at both hospitals.

CONTRACTING PROCESS

The Department is recommending a sole source procurement of proprietary equipment and installation services that match and intermember with the existing system(s) utilized at both Medical Centers.

CBORD Group, Inc. (formerly Diebold, Inc.) is the current equipment vendor of a full range of security/facility, and card-based security products. The existing Diebold

equipment is proprietary and not available from other sources. An expansion of the existing systems will allow seamless integration of security

throughout each hospital. It has been determined that the quoted service cost is fair and reasonable. Any technological advances since the original quote will be included in the contract at no additional cost to the County.

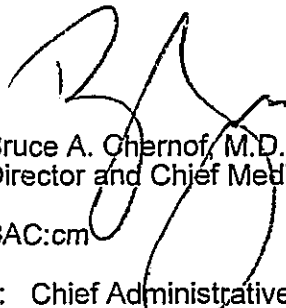
IMPACT ON CURRENT SERVICES (OR PROJECTS)

Approval of the recommended action will increase security at Martin Luther King, Jr./Drew Medical Center and Harbor-UCLA Medical Center.

CONCLUSION

Upon approval, the Executive Office is requested to return three adopted copies of this action to the Department of Health Services Emergency Medical Services Agency.

Respectfully submitted,



Bruce A. Chernof, M.D.
Director and Chief Medical Officer

BAC:cm

c: Chief Administrative Officer
County Counsel
Executive Officer, Board of Supervisors
Auditor-Controller
Internal Services Department
Office of Public Safety, Department of Human Resources